

# Xerox solutions for document flow managements optimization

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# Accounting & Access solutions



Xerox Secure Access

**XEROX**  
Xerox Standard  
Accounting  
/  
Page Accountant

# The typical problems in offices:

## - Financial: reducing the costs of:

- paper and consumables
- management of print infrastructure

## - Organizational:

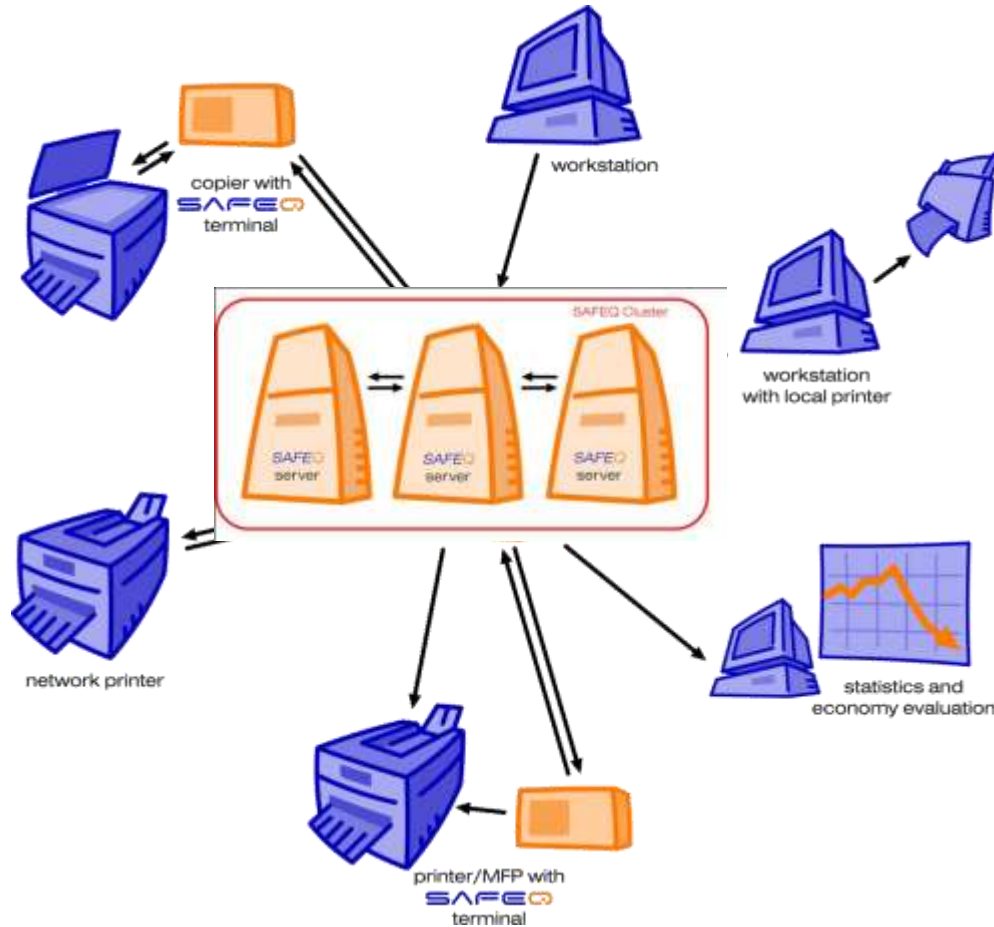
- to track all users activity
- to limit access to device
- reports preparation
- user training

## - Infrastructural:

- print loading optimization
- Optimal choosing of equipment to solve a local problems
- Centralized management of print infrastructure

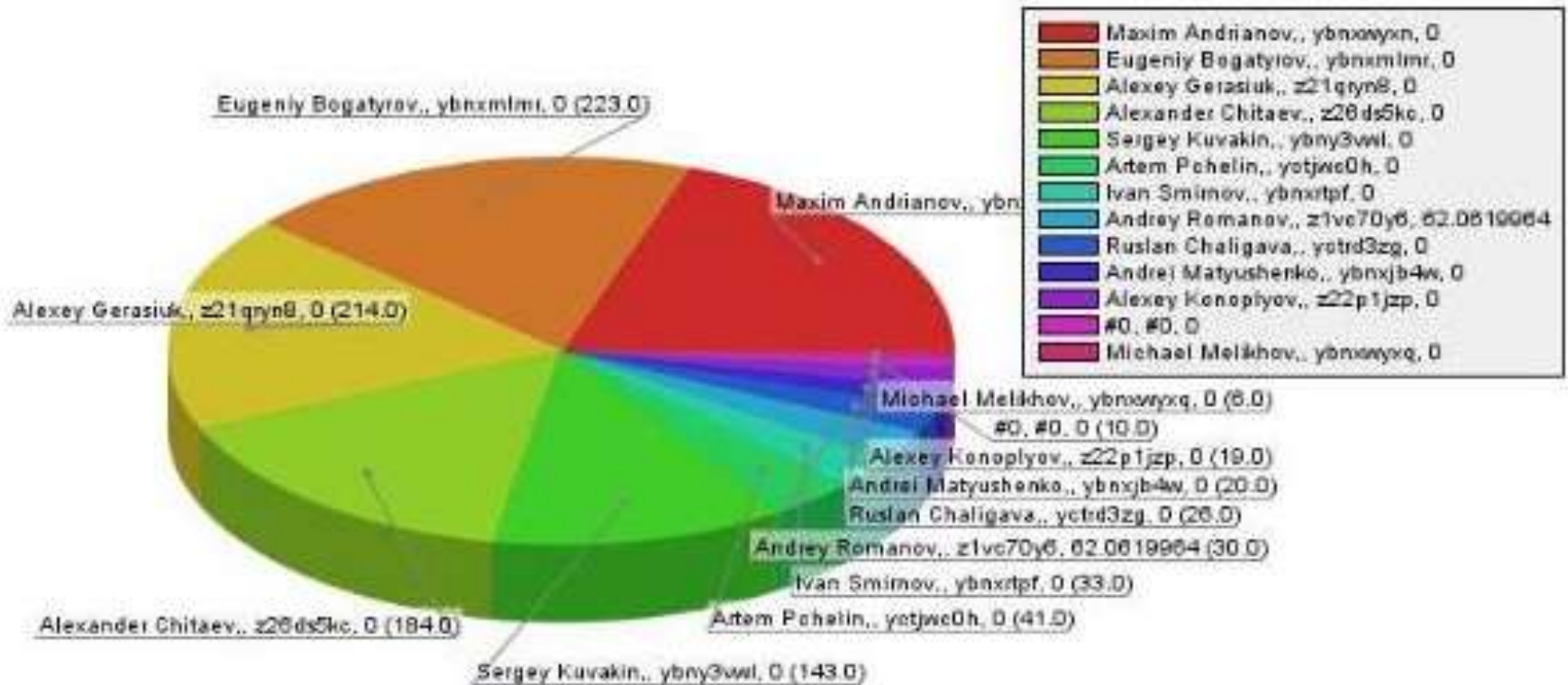


# All operations in print\copy\scanning environment are under control!



# SafeQ reporting example

per user (pages - count)



# Solution implemented for Bank Standard in Azerbaijan

- Print \scan\copy old equipment replacement (more than 3 years old) - 28 units
- Xerox 23 x 4250x installed with better TCO parameters and cost per print
- Infrastructure and exploitation expenses reduction
- Control and accounting features with new equipment are available from Y Soft
- accounting features available at existing equipment only
- possibility to use existing server for Y Soft software
- Y-Soft professional licensing applications for specific demand of 18 x branch offices and network connection available

# Main figures for solution in Standard Bank

Cost of ownership of office equipment park:

Usage expenses per month \$5,237

Infrastructure expenses per month \$4,780

Average cost per print\copy \$ 0.0545

TCO per month \$11,207 with all branch offices included

Saving: \$ 2,535 under TCO ( 23% less)

per every print - \$0.0124 ( 23%less)



# Xerox –TIS alliance

**Europe** United Kingdom, Germany, Poland  
Italy, Spain, France,  
Benelux

**Asia** Japan, Singapore, Hong Kong,  
and Australia

**USA** North & Latin America

**Israel** R&D Headquarter



Present in app. 40 countries

Strong partner network worldwide

Around 800 installed systems worldwide



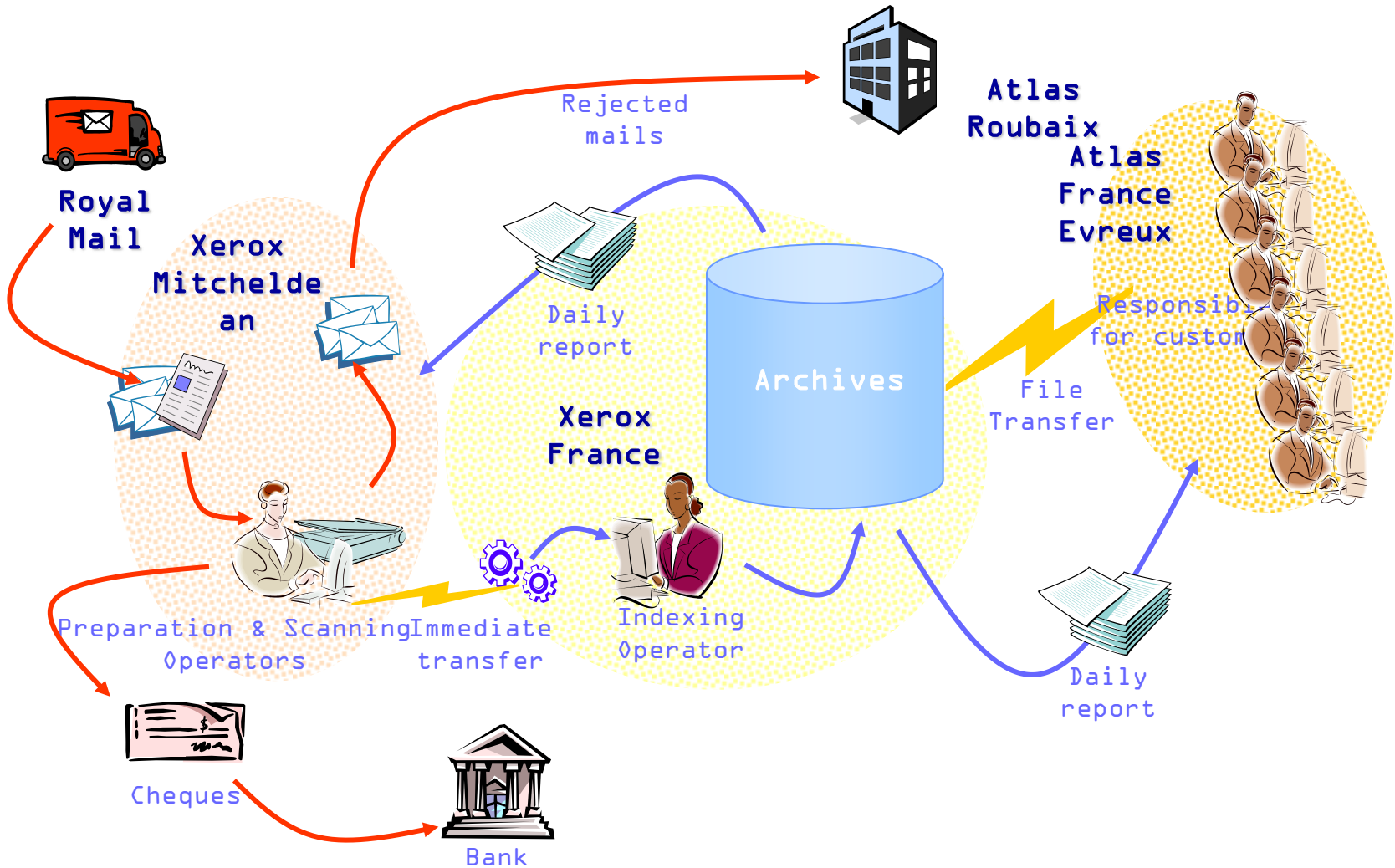


# Editions ATLAS : Facts & Figures

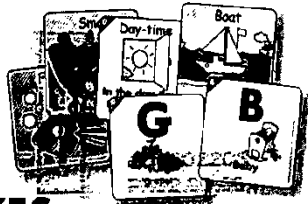


- **2 peaks period / year (spring & autumn)**
  - Volume variation from 1 to 20
- **Round about 1 376 000 letters per year**
  - 30% unstructured and 60% handwritten
- **Three categories of incoming mail**
  - Coupons (617 000 per year)
  - Payment slips & cheques (685 000 per year)
  - Letters (74 000 per year)
- **Staff**
  - Mitcheldean:
    - Average 5 operators for preparation
    - 2 operators for scanning and Quality control
  - Lannion:
    - Variation from 1 to 12 video typists (depending on volume)

# One day process description



# Change Management



**YES**, please send me my 60 Play & Learn Cards plus my free height chart (if I reply within 10 days) for only 99p post and packing free. I'll only pay on receipt of my 60 Play & Learn Cards.

### YOUR GUARANTEES

- No need to send any money today
- No need to buy anything else
- No need to join a club
- Exclusive offer by mail order only
- No risks, you can cancel within 10 days
- Only 99p (post and packing free)

This offer is open only to residents of the U.K.



GIVE YOUR CHILD A HEAD START

### NOTHING ELSE TO BUY!

Mr  Mrs  Miss  Ms (must be over 16 years old)

Surname JONES

First names KATHLEEN

House/Flat Name (if any) "SUNNYCROFT" House/Flat No. \_\_\_\_\_

Street 27 GREYSTONE LANE

City/Town DALTON IN FURNESS

Postcode LA 15 8QR CUMBRIA

1780/108/4118

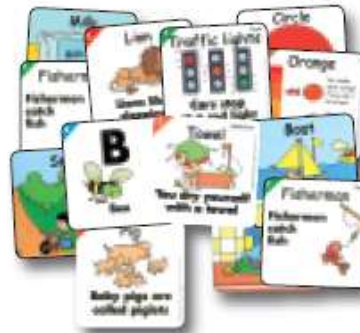
Signature

*J. Jones*



From time to time, we may make your name and address available to other reputable companies. However, if you prefer not to receive such offers, please tick this box.

## NEW coupon design



### PLEASE SEND NO MONEY NOW

- YES, I am delighted to accept my 60 Play & Learn Cards, plus a FREE mystery Gift just for replying within 7 days. Postage and packing is FREE and I will only be charged the special offer price of 99p, payable on receipt of my 60 Play & Learn Cards. If, for any reason, I am not 100% satisfied with my 60 Play & Learn Cards I may return it within 10 days and I will owe nothing.

Please place in an envelope and send to:  
ATLAS EDITIONS, PO Box 2367 FREEPOST SCE 15388  
SWINDON SN3 4BR

Please write in CAPITAL letters with black ballpoint pen. One character per box. (Must be over 18 years old)



### PLEASE SEND NO MONEY NOW

#### YOUR GUARANTEES

- No need to send any money today
- No need to buy anything else
- No need to join a club
- No risks, you can cancel within 10 days
- Only 99p (post and packing free)

NO STAMP REQUIRED



Mr <input type="checkbox"/>	Mrs <input type="checkbox"/>	Miss <input type="checkbox"/>	Ms <input type="checkbox"/>	01780 4188
SURNAME				
FIRST NAME				
HOUSE NO.		STREET		
TOWN/CITY				
POSTCODE				

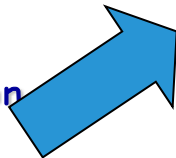
Signature



From time to time, we may make your name and address available to other reputable companies making special offers to you. However, if you prefer not to receive such offers, please tick this box.

From time to time, we may contact you by phone for marketing purposes. However, if you prefer not to be contacted by us, please tick this box.

OLD coupon design



## Customer project summary : significant results

Information  
Access



Process  
efficiency



Visibility  
& Control



Cost  
Reduction

- ✓ Processing cost reduction up to 50%
- ✓ Return on investment lower than 12 months
- ✓ Traceability on all transactions processes
- ✓ Secured communications
- ✓ Accounting lifecycle process time divided by 3
- ✓ Improved supplier relationship (litigation, call back...)

