



Perform Better ITPS - HP Software vision

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HP SOFTWARE POINT OF VIEW

Every business leader—including IT—has or should have a **performance system**.

It can and should be **digitized** and **automated**.

It's important that its coverage is **comprehensive**.

And **cascaded** throughout the organization.

It can **continuously improve** by featuring best practices from the broader professional community.



IT Performance Suite

Evolution of vision

ERP
EITM
ITPS



HP SOFTWARE STRATEGY

HP IT Performance Suite

EXECUTE SYSTEMATICALLY



STRATEGY, PLANNING & GOVERNANCE

BUILD FASTER



APPLICATION LIFECYCLE
MANAGEMENT

OPERATE SIMPLY



OPERATIONS
MANAGEMENT

STORE
EFFICIENTLY



INFORMATION
MANAGEMENT

SECURE
PROACTIVELY



SECURITY COMPLIANCE
& RISK MANAGEMENT

ANALYZE IN
REAL TIME

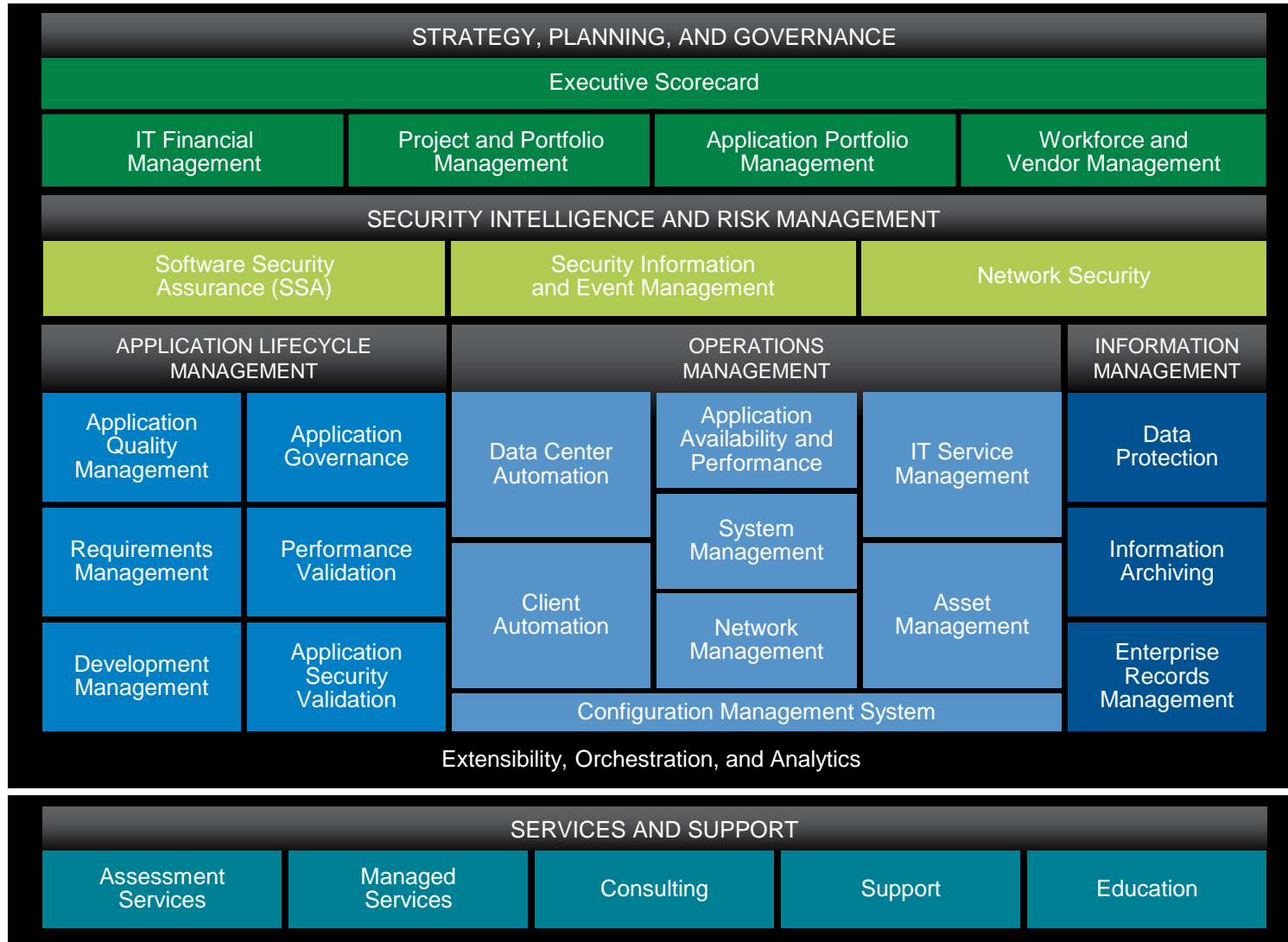


BUSINESS
ANALYTICS



HP IT Performance Suite

Perform Better.



BUILD FASTER.



**APPLICATION LIFECYCLE
MANAGEMENT**

Flexibility

- Agile, hybrid iterative and waterfall
- Widest array of development environments and platforms.

Agility and lower cost

- 50% faster time to market
- 70% reduction in QA resources

- Requirements Management
- Development Management
- Application Quality Management

- Application Security Validation
- Performance Validation
- Application Governance



OPERATE SIMPLY.



OPERATIONS
MANAGEMENT

Flexibility

- Monitors, manages and automates the broadest range of applications, infrastructure and devices
- 500 off-the-shelf connectors and agents, 3000 network devices

Agility and lower cost

- Servers and applications deployed in minutes, not months
- Server efficiency 400%
- 90% reduction in MTTR

- Configuration Management System
- Data Center Automation
- Client Automation
- IT Service Management

- Asset Management
- Network Management
- System Management
- Application Availability & Performance



STORE
EFFICIENTLY.



INFORMATION
MANAGEMENT

Flexibility

- Captures, retains, manages and retires while maintaining compliance across the information lifecycle

Agility and lower cost

- 9x faster retrieval of records
- Decreased compute and license requirements
- Zero downtime backup

- Enterprise Records Management
- SharePoint
- Application Information Retirement

- Data Protection
- StoreOnce
- Virtualization
- Application protection

- Information Archiving
- Database Archiving
- Email Archiving
- File Archiving
- eDiscovery



SECURE
PROACTIVELY.



SECURITY COMPLIANCE
& RISK MANAGEMENT

Flexibility

- 300+ off-the-shelf connectors
- Identifies 600+ code vulnerabilities
- Compliance reports for Sarbanes-Oxley, HIPAA, FISMA, PCI DAA, NERC & GLBA

Agility and lower cost

- Prevented \$1M in wire fraud
- \$8M saved avoiding system rewrite
- \$4.6M/3yrs by eliminating manual audit report prep

- Threat Research
- Network Security
- Software Security Assurance (SSA)

- Security Information & Event Management (SIEM)



EXECUTE SYSTEMATICALLY



STRATEGY, PLANNING & GOVERNANCE

Flexibility

- Captures and prioritizes demand and tracks resources, investment and schedule with automated reporting

Agility and lower cost

- Eliminating non-strategic projects saved 7.8% of overall IT budget
- Improved compliance costs by \$1M annually

- IT Executive Scorecard
- IT Financial Management

- Project & Portfolio Management
- Workforce & Vendor Management



Execute systematically

See, Understand, and Act

IT EXECUTIVE SCORECARD FOUNDATION

- Visualization and decision support
- HP IT Data Model and uCMDB

FINANCIAL PLANNING & ANALYSIS

- Metric based allocation
- Unified view of all IT costs

PROJECT & PORTFOLIO MANAGEMENT

- Workflow automation and project lifecycle process, governance and control points
- Integrated view into application quality (QC), IT service management, and federated CMDB

50+ KPIs

MANAGED



HP IT Performance Suite

KPI-driven coverage of the entire IT landscape

CHIEF INFORMATION OFFICER

\$5 Trillion annual IT spend

170 KPIs
via HP research

150+ KPIs
captured digitally
today

50+ KPIs
directly measured in
Executive Scorecard



FINANCE, PLANNING
& ADMINISTRATION

APPLICATION
DEVELOPMENT

OPERATIONS

Finance
23 KPIs

Project Management
Office
21 KPIs

Application Lifecycle
Management
57 KPIs

Operations
71 KPIs
Information Management
33 KPIs
Security
10 KPIs



Better performance means better outcomes

Actual results from HP Software customers

Improve service to customers

3x improvement in first call resolution rates

9x faster retrieval of patient records

66% reduction in unplanned failure rates

900% faster recovery from business critical outages

Realize cost efficiencies

\$5M/yr saved by cutting mean time to resolution to seconds

\$19M/yr saved through 50% lower software testing costs

\$32M/yr saved in change management labor costs





Perform Better

Helping leading enterprises perform better





Thank you!

